



The Convention Hotel and Residences at LA Live
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Los Angeles, CA 90015
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April 8, 2010

Mr. Solomon Aryeh
SMG Stone Company
8460 San Fernando Road
Sun Valley, CA 91352

Dear Solomon,

I want to take this opportunity to extend my sincerest thanks to SMG Stone Company and your subcontractor AGI for the outstanding work performed on the LA Live project. I take great pleasure and personal satisfaction in your stellar accomplishment. SMG Stone Company represents an incredible culture of work ethic, respect, professionalism, outstanding performance and the highest quality workmanship. As such, you are a trusted and valued business associate.

It has been very rewarding for me to work with you, Massood, Cam and your talented field and office staff. Your scope of work extended throughout the LA Live Hotel and Residences including the JW Marriott Hotel lobby, lounges and guestrooms; the Ritz Carlton Hotel lobby and guestrooms, and the Ritz Carlton Residence lobby and condominiums; as well as the exterior stone wall finishes, stone planters and stone entry pavers, and Level 4 and 26 Pool Deck Outbuilding facades and interiors finishes. This vast undertaking is recognized and applauded by all for its overall schedule success and beauty.

Additionally, SMG proved to be a true partner in the construction process by helping us achieve schedule milestones. This was accomplished starting with exquisitely prepared CAD shop drawings, to thorough and comprehensive material releases, to aggressively managed material lead times, to exact and expedient fabrication and delivery. The final result was that SMG installed an incredible volume of material over a relatively short period of time.

Most importantly, as the project neared our TCO date, it fell on SMG to work multiple shifts to accelerate completion of high-end stone wall and floor finishes in numerous areas of the 3-story Lobby atrium and at the building exterior. With a work crew nearing 100 stone masons, SMG dedicated its resources to accomplishing a seemingly impossible task by completing the work on time and with painstaking quality.

I have enjoyed a long and rewarding career in this business and have dealt with countless subcontractors over the years. I strive to procure the best and most comprehensive and responsive services possible for my projects. In the case of LA Live, I did just that when I awarded the work to SMG Stone Company.

I would encourage any Contractor or Owner, without reservation, to employ your services with the utmost confidence, and I look forward to working with SMG Stone on my next project.

Sincerely,

A handwritten signature in black ink, appearing to read 'Min Zavarella', with a stylized flourish at the end.

Min Zavarella
Senior Project Manager